







## **A LETTER FROM THE PRESIDENT**

**CONOR SHAPIRO**  
PRESIDENT & CEO

Many problems in the world seem too hard, too complicated, too fraught to fix. Haiti is often painted this way, as a place where nothing good can happen and where the problems are too entrenched for any efforts to make a difference. When the news is most often of disasters, outbreaks, and political turmoil, it is hard to understand the reality of Haiti and its people.

I know that you, as supporters of SBHF, see things differently. You know, like I do, that Haiti is so much more than what we hear about in the global news. It is a place where people work hard, care for one another, and want what we all want—a safe home for their families, opportunities for themselves and their children, and good health. It is also a place that has dealt with far more than its fair share of hardships and struggles.

At SBHF we believe, and have put into practice for the past 30 years, the idea that health is the bedrock of opportunity. Without health, people cannot work for a better life, and cannot lift themselves and their communities higher. With health, and access to a functioning and affordable healthcare system, people are free to reach for their own dreams. And the dreams of the Haitian people are high.

Thank you for standing with us in this work. Thank you for supporting a place where Haitians have the resources to drive change and opportunity in their own communities. Together you are helping to improve health and futures for all people.

A handwritten signature in black ink, appearing to read 'CS'.

Kenbe fem,  
Conor

# What We Do:

The St. Boniface Haiti Foundation (SBHF) is an award-winning leader providing accessible, compassionate, and quality healthcare in Haiti. In a country where too often the stories are of good intentions gone awry or promises going unfulfilled, we have a consistent track record for getting the job done and making a sustainable impact for the people and communities we serve.

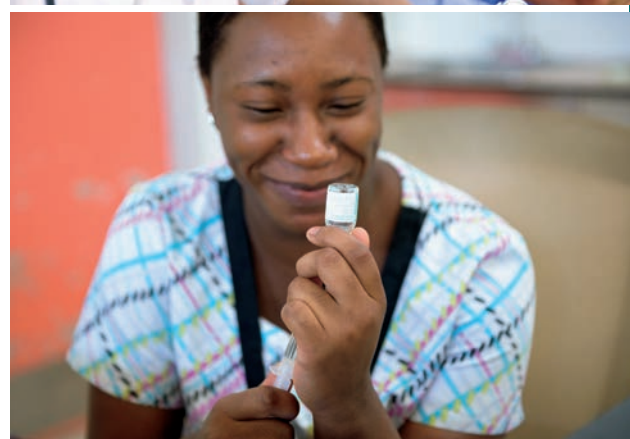
SBHF has been able to find success in a context where so many others have failed.

From the beginning, SBHF has been guided by the idealism of local Haitian community leaders. The founders were driven to focus on health and establish the hospital in Fond des Blancs because of local leadership. We have continued in this vein ever since.

Of SBHF's 400 employees in Haiti, 98% are Haitian—including the majority of the leadership team in Haiti and nearly all medical staff. This community-led approach ensures that the organization's work is culturally appropriate and responsive to the priorities of the people we serve. It empowers Haitian professionals to build their careers in Haiti, driving economic prosperity and opportunity across the country.

SBHF's impact in southern Haiti is measured in lives saved, children who survive and thrive, and healthy people who are able to support their families and help raise the standard of living for their communities. Providing reliable and affordable high-quality health services to all who come seeking care is critical, and transformative. SBHF is leading the way in proving what's possible, and how health can be the catalyst for change around the world.

To learn more, visit [HAITIHEALTH.ORG/OUR-MODEL](https://haitihealth.org/our-model).



# 2017 by the Numbers:

105,055

## OUTPATIENT VISITS

Highest number of patients ever in a single year.

6,173

## INPATIENT HOSPITALIZATIONS

Including **812** newborns treated in the Neonatal Intensive Care Unit.



3,022

## SURGICAL PROCEDURES

Average of 8 patient lives saved and improved every day.



8,426

## PRENATAL VISITS

Reducing maternal mortality and pregnancy risk across the region.



2,919

## BIRTHS

Every baby receives vaccinations and immediate preventative postnatal care.



98%

## OF THE 400 STAFF ARE HAITIAN

Providing quality jobs for local doctors, nurses, CHWs, and support staff like cooks, drivers, and technicians.



46,000

## PATIENTS SEEN IN REMOTE COMMUNITIES

Mobile clinic and community health program teams ensured that people had access to needed health services, especially after Hurricane Matthew.



26

## NEW COMMUNITY HEALTH WORKERS TRAINED

Most of the new Community Health Workers (CHWs) are the first ever to serve their communities in Maniche and Tiburon, which have little to no access to regular medical care.

## Herold

"I was feeling sick for a little while, and then one morning I woke up and I couldn't move my arms or legs," Herold Floris remembers. Something - probably an infection - had attacked his nervous system, and the 23 year-old was soon almost totally paralyzed and had lost muscle control and coordination. As his condition deteriorated, Herold's family brought him to different hospitals in Port au Prince, but no treatments seemed to help. Then they heard about St. Boniface Hospital, and arranged for Herold to make the trip to Fond des Blancs.

"He couldn't move at all when he got here," explains Sophia Laine, SBHF physical therapist, "but we could not find any active infection, so we started him in the physical therapy rehabilitation program." In four months of intensive inpatient treatment Herold regained control of his arms and legs, and slowly built back his strength. He had to relearn simple tasks like brushing his teeth and tying his shoes, but with continued treatment his team was confident that he would make a full recovery.

Without rehab services Herold probably would have been entirely dependent on others for the rest of his life. But because he was able to get care at one of Haiti's only inpatient rehabilitation centers, he will be able to return to the life he was planning before he got sick—healthy and independent once again.



# Transformative



# Excellence

## Nadine

Laparoscopic, or minimally-invasive, surgery is a common technique in the US and other countries with advanced healthcare systems, but is nearly unheard of in places like rural Haiti where access to even the most basic surgeries is out of reach for the majority of the population. Yet, being able to provide this kind of advanced care makes a huge difference in the lives of patients like ten-year-old Nadine.

Nadine had been sick for several months with a respiratory illness that would not go away. When her worried parents finally were able to bring her to St. Boniface Hospital they learned she had been suffering from pneumonia, which had caused such bad scarring that she couldn't breathe through one of her lungs at all. She needed surgery to remove the scarring and allow her to breathe normally again, but lung surgeries are complex and can be dangerous.

Thankfully, SBHF's surgical center (built with support from USAID's American Schools and Hospitals Abroad program, through the generosity of the American people) had recently been outfitted with laparoscopic equipment thanks to Dr. Pierre Theodore of UCSF, who coordinated donations from Stryker and Johnson & Johnson/Ethicon. Nadine was the first patient to benefit from this minimally invasive surgical equipment.

Thankfully, after a long and tricky surgery, Nadine was well on her way to recovery. Two weeks later she was back to being the bubbly, energetic ten-year-old that her parents said she had always been before she got sick. Without St. Boniface Hospital and trusted partners around the world, she would not have had access to the kind of surgery that allowed her to have such a fast and complete recovery.

# Eveline

"Today I am the happiest woman," Eveline laughs. Ten years ago, she would never have imagined her happiness today. In 2004 Eveline (name changed to protect her privacy) was diagnosed with HIV. Soon after her husband passed away, and she was left a single mother of four young children, facing a deadly illness and crushing stigma. "People didn't want to see me anymore, didn't want me in the community. I was persecuted, and people wrote terrible things about me on the walls of my house." For several years life was bleak, and Eveline struggled to support her children even though she was healthy enough to work.

In 2009 Eveline moved with her family to Port au Prince to escape the stigma in her home community, and made the 4+ hour trip to Fond des Blancs to find out about enrolling in SBHF's HIV/AIDS program. She had come to SBHF to give birth years before, and remembered fondly the good care and compassionate treatment she received. "Coming back to St. Boniface was like being welcomed home as a member of the family. I was congratulated on my good health and adherence to my medication regimen, and my courage in facing and overcoming my challenges. I felt as though I had come home."

Now Eveline is both a participant and a peer educator in the HIV/AIDS treatment program at SBHF. As a peer educator she helps other participants adhere to their treatment protocols, and serves as a trusted resource for other participants who are struggling with similar situations that she has experienced in her life. "My role is to give them hope and faith that if I can adhere to the protocol and be healthy and active, it means they can move on and live and thrive with this disease as well. I wish that all people with my (HIV) status would be accepted in society. We can work, we have children, we help others. We are human just like everyone else."



All People are  
People





# Proving What's Possible

## Chillaire

Chillaire was diagnosed with diabetes several years ago, but has not been able to get regular medications and struggles to keep his disease under control while searching for work and living without a regular income. He moved in with family in Port au Prince to try to get more regular treatment, but even close to several hospitals he often could not get care because he couldn't afford the doctors fees and medications. Even when he had saved a bit of money to pay for care he often couldn't see a doctor for weeks because of the long lines at clinics and hospitals near his family's home. After several years of this sporadic care, Chillaire's body was starting to break down from the effects of uncontrolled diabetes. "My feet were not good, and one hospital I went to talked about amputating my leg," he remembers. But he could not pay for the surgery, and wanted to avoid amputation if possible, so in June of 2017 he decided to go home to Cote de Fer where he grew up. "Just in case I died..." he explains, "it seemed better to be at home."

Thankfully, neighbors in Cote de Fer told Chillaire and his family about the excellent care they had received at St. Boniface Hospital. When he arrived at St. Boniface Chillaire's blood sugar levels were extremely high, and his feet showed severe signs of diabetic damage. But, the staff thought it was possible to get the diabetes under control and save Chillaire's feet.

Chillaire has spent many weeks in the inpatient ward at St. Boniface Hospital, getting intensive treatment and monitoring for his condition. He and his care team are optimistic that they have avoided the need for amputation. With good ongoing adherence to medications and treatment, Chillaire should be able to return to normal life—and he has the staff at SBHF on his team now. "I feel more confident about my future," he smiles. "I thank St. Boniface for renewing my hope."

# Financials

SBHF ended fiscal year 2017 (July 1, 2016–June 30, 2017) in a strong financial position including overall revenue growth of 63%. Contributions, grants and gifts grew 59% over 2016, while the donation of In-Kind services, medicines, supplies and equipment grew 67%. Much of this growth reflects, in part, the response of our supporters to the devastation caused by Hurricane Matthew, which struck Haiti on October 4, 2016. It is indicative of the critical role the hospital played in helping the people of Haiti's southern peninsula recover from this natural disaster.

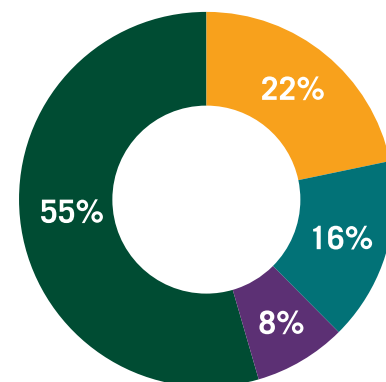
The increase in revenue enabled us to more than double our program delivery activities. We were able to meet the increased patient demand at our facilities in Fond des Blancs, as well as create mobile response initiatives, thereby offering services to hurricane victims throughout the region.

Supporting services costs grew at the more modest rate of 78% to support this expanded level of program activity. Our ability to keep a low overhead rate (7.5% this year) is indicative of our commitment to being both cost-effective and fiscally responsible; it enables us to provide the highest quality of care to the greatest number of patients possible.

Net assets grew \$1.4 million during the year including \$1.8 million in property, plant and equipment. We opened our dedicated surgical center, initiated a training program for biomedical equipment services, and began work on a new emergency room and infectious disease facility.

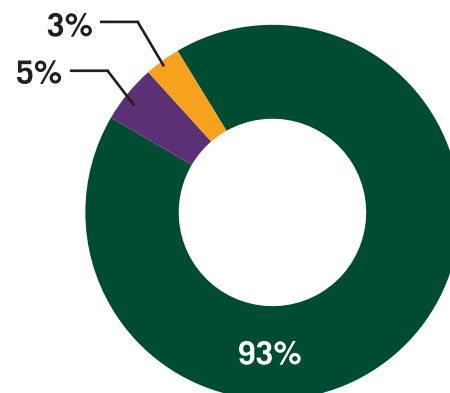
*To see our audited financial statements and corresponding notes, please visit our website at*

**[HAITIHEALTH.ORG/ABOUT/FINANCIALS](http://HAITIHEALTH.ORG/ABOUT/FINANCIALS)**



## 2017 TOTAL REVENUES

Individual & Corporate	\$5,134,390
Foundations	\$3,674,538
Government	\$1,884,275
In-Kind Income	\$12,884,549
<b>TOTAL REVENUES</b>	<b>\$23,577,752</b>



## 2017 TOTAL EXPENSES

Program Expenses	\$20,723,443
Administrative Expenses	\$1,061,583
Fundraising Expenses	\$610,959
<b>TOTAL EXPENSES</b>	<b>\$22,395,985</b>

**ST. BONIFACE HAITI FOUNDATION, INC.**  
**STATEMENTS OF FINANCIAL POSITION | JUNE 30, 2017 AND 2016**

**ASSETS**

	<b>2017</b>	<b>2016</b>
<b>CURRENT ASSETS:</b>		
Cash	\$476,048	\$1,757,246
Certificates of deposit	\$1,752,530	—
Accounts receivable, net	\$440,870	\$219,489
Contributions receivable	\$323,505	\$525,311
Inventory	\$1,894,188	\$3,298,445
Prepaid expenses and other assets	\$136,944	\$43,058
<b>TOTAL CURRENT ASSETS</b>	<b>\$5,024,085</b>	<b>\$5,843,549</b>
<b>PROPERTY AND EQUIPMENT, NET</b>	\$6,878,642	\$5,092,958
<b>INVESTMENTS, AT FAIR VALUE</b>	\$2,586,878	\$2,165,929
<b>TOTAL ASSETS</b>	<b>\$14,489,605</b>	<b>\$13,102,436</b>

**LIABILITIES AND NET ASSETS**

	<b>2017</b>	<b>2016</b>
<b>CURRENT LIABILITIES:</b>		
Accounts payable and accrued expenses	\$491,272	\$354,227
Deferred revenue	\$1,075,544	\$1,245,940
<b>TOTAL CURRENT LIABILITIES</b>	<b>\$1,566,816</b>	<b>\$1,600,167</b>
<b>NET ASSETS:</b>		
Unrestricted	\$11,941,356	\$10,719,719
Temporarily restricted	\$881,433	\$682,550
Permanently restricted	\$100,000	\$100,000
<b>TOTAL NET ASSETS</b>	<b>\$12,922,789</b>	<b>\$11,502,269</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$14,489,605</b>	<b>\$13,102,436</b>

**Thanks to the support of thousands of individuals and organizations,** SBHF is a leader in providing high-quality healthcare in challenging and resource limited places. Together, we are proving that quality healthcare for all people is possible, no matter where they live.

In 2018 we look forward to further expanding St. Boniface Hospital's capacity to treat all people, with the opening of a new Center for Infectious Disease and Emergency Care. This facility will be the only dedicated infectious disease and intensive care unit of its kind in southern Haiti, serving those with serious illnesses and no where else to turn. It is part of our commitment to reinforce and strengthen St. Boniface Hospital in its capacity as the only referral hospital of its kind serving 2.3 million people on Haiti's southern peninsula.

**THANK YOU FOR YOUR SUPPORT.**



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[www.haitihealth.org](http://www.haitihealth.org)